



# care matters

## MISSION STATEMENT

*Hospice of the Foothills affirms life and promotes dignity at the end-of-life by providing professional, comprehensive, and compassionate care to our patients, their loved ones, and our community.*



530.272.5739

[www.hofo.org](http://www.hofo.org)

11270 Rough & Ready Highway • Grass Valley, CA 95945

## Dear Supporters and Friends,

Calendar year 2015 was a year of significant change for Hospice of the Foothills. I accepted the Executive Director position in February. I had already been here on an interim basis and was excited to be starting a new job. I knew that the Compassionate Care Home (CCH), our inpatient facility, had been losing money since before it opened in 2010. I felt confident that with my previous experience with a 16-bed hospice house, a great team of directors and staff, and a supportive Board of Directors, we would be able to make some positive changes.

We tried everything we could think of to increase the community's use of the CCH. At one point we hit an all time high of 8 patients which gave us hope, but that lasted only 24 hours. In reality, we typically ran a census of 2 – 3 patients. By July, it was obvious our low utilization was depleting our cash reserves and we needed to make some difficult, but necessary changes.

Our financial loss had been shared with staff throughout this period, so it came as no surprise in July when we made the decision to restrict annual merit increases. We also evaluated our organizational structure and started the painful process of eliminating positions. Administrative Staff (myself included) took mandatory bi-monthly furlough days without pay. We reduced staff and carefully reviewed all contracts for any savings opportunities.

By October, it was clear we could not continue to support the CCH. When our last patient left on November 24<sup>th</sup> and there was no one scheduled for admission, we closed the doors.

I met with our major donors who had so graciously contributed to the construction of the Home. I met with the original planning committee. I met with the Board of Directors. I met with the staff. Everyone could see we could no longer keep the Home open without risking Hospice of the Foothills' core business of caring for patients and families at home. While meeting with the CCH staff to tell them of the closure, which eliminated their jobs, they actually thanked Hospice and the Board of Directors for being so transparent and kind. I had the staff comforting me! The Home was officially closed December 31, 2015.

Looking back, I realize the stress on everyone was dramatic. Through it all our staff, HOF Board President Frank Santos, Board of Directors, and community were understanding and supportive. Ridgeline Pediatric Day Health & Respite Services is now leasing our house. Former staff members have successfully found other jobs. Our amazing team has been able to focus on our primary business of taking care of patients in their homes, where they want to be. Hospice of the Foothills is now on a path of sustainability, although we must still rely on the support from Friends of Hospice events, the Gift and Thrift Stores, and our generous community. We believe the future is bright and looking much more secure.

I am looking forward to our continued presence here in Nevada and Placer counties for a very long time.



**Carolynn Peterson**  
Executive Director

### 2015 Board of Directors

E. Frank Santos  
*President*

Valerie Logsdon  
*Vice President*

John Woodford  
*Treasurer*

Robert Altieri  
*Secretary*

Jenni Dallas

Sally Gallagher

Jim Heard

Rick Kalb

Larry Meek

Judy O'Toole

Jack Pascoe

Linda Rasmussen

Vida Santos

### 2015 Board of Trustees

Julia Amaral

Charles Babiarz

Mike Bissell

Jon Blinder

Susan Claydon

Mike Dent

Jason Fouyer

Julie Hardin

Jim Hemig

Jeffrey Leiter

Katherine Medeiros

Jeanne Michael

Nancy Palmer

Kimberly Parker

Wayne Pittenger

Barry Pruett

Norman Sauer

Greg Schasiepen

John Scott

Normand Westmore

# Memorial Quilt Patches Hearts

Fourteen years ago, a group of local women started The Silver Threads quilting group. In 2012, their dear friend and group member, Elinor Campbell, grew ill and became a patient of Hospice of the Foothills. The ladies knew the support Hospice of the Foothills provided Elinor and her family was important, but it wasn't until 2014 that they understood the full impact. That year, Lois York's husband, Harry, passed away. Less than two weeks later, Anne Brunckhorst also lost her husband, Neal. Still reeling from their loss, the quilters were faced with yet another tragedy when Theresa Kohlmeister's husband, Rudy, died from heart disease complicated by Parkinson's. All three couples benefited from the compassionate care of Hospice of the Foothills. "Rudy was so well taken care of," said Theresa. "There's a lot Hospice can do for the patient and family way before you think to involve them," she continued. Silver Threads member Vicki Mooney added, "I never had a personal experience with hospice before, but through this group I learned how much education and assistance Hospice of the Foothills provides." Lois concluded by saying, "the staff at Hospice was so helpful. I don't know what we would have done without their guidance. They were with me through every step."

As Lois, Anne and Theresa began the healing process, the ladies took advantage of Hospice of the Foothills' Grief and Bereavement Support program. As part of their grief journey, the group decided to make a memorial quilt to honor their husbands. When completed, the quilt would be donated to Hospice of the Foothills to help raise much needed funds.



Theresa had beautiful fabric just waiting for a project. Vicki Mooney and Betsy Bertram designed the pattern and led the project. The group came together to support the making of the quilt with ideas, suggestions and hands on efforts. Each snip of fabric and stitch of the needle helped the widows adjust to their new lives. In late 2015 it was time to take the difficult step of letting the quilt go. "I knew it was going to be very difficult to part with," said Theresa. She knew it was time to turn their work over to Hospice of the Foothills for its intended purpose.

Both Lois and Theresa echoed the same thought upon reflection of their Hospice experience. "We should have called earlier. If we had one piece of advice to share, it would be to get hospice involved as soon as you can. It was such a relief when Hospice of the Foothills came to our homes, and to know we had 24-hour support was so important," they jointly concluded.

*The memorial quilt will be raffled as an upcoming fundraiser. Follow Hospice of the Foothills' Facebook page and be among the first to know.*

# A Year in Pictures

*Volunteer  
Cydne Grimsby  
tends to the gardens  
on the HOF campus.*



*Dennis Fournier & DeVere Mautino attend a Hospice of the Foothills event.*



*Members of Hospice of the Foothills' staff prepare to serve volunteers at the annual Volunteer Appreciation Tea.*



*Suzanne Reese models fashions from the Hospice Gift & Thrift stores at a Friends of Hospice luncheon.*



*Hospice Gift & Thrift staff and volunteers have a little fun.*



*We Honor Vets volunteer Dick Delisser presents veteran Kenneth A. Baker with a commemorative pin for Veterans Day.*



*Extended members of the Fowler family accept their Dame Cicely Award on behalf of B&C True Value.*



*Friends of Hospice volunteers set up the Remembrance Garden for their annual Butterfly Garden event.*



## A Jewel in the Crown

Earlier this year, the son of a former patient, upon hearing the news of the Compassionate Care Home closing, said “Such a horrible shame. It was the Jewel in the Crown of Hospice. If it was not for that facility, I do not know how my family could have gotten through my dad dying.”

We ended up having a long conversation about the jewel it truly was. We discussed the origin of Hospice of the Foothills (HOF) and the journey that board members and staff have traveled since the start of HOF in 1978; the many nurses, social workers, caregivers, and volunteers who have provided quality, compassion and comfort to thousands of patients and their families over the years. We talked about how the medical insurance industry works and the inadequate funding for hospice services in general, and more specifically for in-patient facilities like the Compassionate Care Home. He knew about the care provided for his father and family until his dad’s death in the Compassionate Care Home, but wondered about the other families served.

I shared that we had a total of 100 patients receiving care in the Home in 2015. It was a wonderful haven for a family who struggled to cope with the loss of a young life. Also for a patient whose living situation was not able to provide comfort in their last days, but our facility provided a comfortable bed and caring hearts by the patient’s side as they took their last breath. Despite those who used the facility, the vast majority of

the patients receiving our care choose to spend their final days in their own homes.

Recently, I heard from this man again after the death of a very dear friend. He was able to experience first-hand the extent to which the entire HOF clinical team was able to help this friend and were by her side as she died. He believes he was wrong when he called the Compassionate Care Home THE Jewel in the Crown. He knows now that, “It was just one of many Jewels in the Hospice Crown”. He stated that the community and donors would be very proud of the care given to those at the end of life by Hospice of the Foothills.

Currently, the inpatient facility is home to Ridgeline Pediatric Day Health and Respite Services. It continues to serve as a Jewel for them, as it provides a comforting, home-like setting for medically fragile children and their families. In addition, our hospice patients can continue to receive intensive inpatient care at our local hospital, and routine and respite care at many of our local skilled nursing facilities or residential care facilities, with HOF by their side.

It was truly a sad day when the difficult decision was made to close the Compassionate Care Home, but it was the right decision. We continue to work hard to support patients and families and provide the best end-of- life care to our community, wherever the patient is living. I appreciate the support our community gives us in this quest.

Dr. René Kronland, M.D.  
*Hospice of the Foothills  
Medical Director*

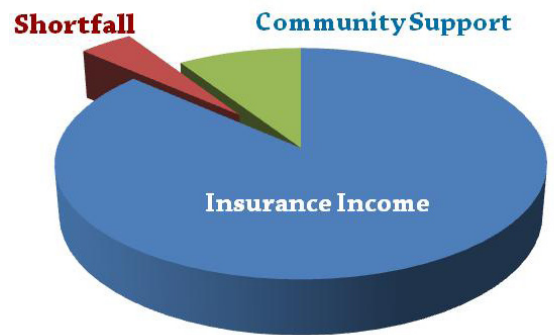




# Why Give?

Most people know a person or family who has benefited from the compassionate care of hospice. However, you may not be aware that Hospice of the Foothills provides care to those with life-limiting illnesses, regardless of their ability to pay. While much of our revenue comes through reimbursements from Medicare, Medi-Cal and private insurance, these reimbursements are not keeping pace with the rising costs of healthcare. The substantial difference between care and cost is an ever increasing financial challenge for Hospice of the Foothills. Fundraising events, revenues from the Hospice Gift & Thrift stores, and

donations help bridge the growing gap between insurance reimbursements and the cost of comprehensive, whole-family care. But we still have a shortfall and need to completely close the gap. Please make your thoughtful gift today to support your community nonprofit hospice. Our first priority will always be caring for this community's patients and families.



---

# The Compassionate Legacy Society

Remembering Hospice of the Foothills (HOF) in your estate through a planned gift is one of the most meaningful ways you can ensure compassionate end-of-life care continues to be available for patients and their families in our community for years to come.

Many of our loyal supporters include HOF in their estate plan because they have experienced the comfort hospice brought to someone they love—a parent, a sibling, a child or partner, and wish to make sure these services continue for the next generation. By naming HOF in your estate plan, you can help ensure that comprehensive medical, emotional, spiritual and bereavement support will be available for patients and their families for years to come.

If you have already made this provision

in your will or trust, we would appreciate knowing your intention. We want to make sure your charitable goals are satisfied and that your gift is used solely for the purpose intended. We would also value the opportunity to thank you and acknowledge your commitment.

For additional information on making a planned gift to Hospice of the Foothills, please contact Kristin Donahue, Director of Fund Development at 530.272.5739 or [kdonahue@hofo.org](mailto:kdonahue@hofo.org).

*Hospice of the Foothills does not provide legal or tax advisory services. Please remember to consult a financial advisor to make the most of your bequest. If you do not have your own legal or tax-planning counsel, the Gold Country Estate Planning Council at <http://estateplanningcouncil.net> has a list of professionals who would be willing to assist in the preparation of your bequest.*



# A Family Builds a Legacy

LaVonne and Frank Amaral became involved with Hospice of the Foothills in 2003 when Executive Director Dennis Fournier met with them about the plan to build a new facility. Both Frank and LaVonne were instrumental in fundraising for the capital campaign and planning of the building project.

When Frank's health began to decline, he called his family together to discuss his desire to leave a legacy to the community by naming HOF in his will.

"Dad received care from HOF during the last 18 months of his life," said his daughter Julia Amaral. "It was a very long period of time, starting with occasional visits by his nurse and social worker, and as his needs escalated and the end became near, the hospice team became more involved. They were never intrusive and the care he received was perfect." After Frank's death, Julia became a member of the Board of Trustees, where she currently serves.

LaVonne, too, has been receiving care from HOF. When asked about her hospice experience, LaVonne shared "Hospice of the Foothills is doing very well by me; they are great people who are very good at what they do."

HOF is very grateful to the philanthropy of the entire Amaral family. They have strengthened the organization with their time, talent and financial support.



*LaVonne & Frank Amaral attend a 2006 Friends of Hospice event.*



*Pictured left to right: Julia Amaral, Mark Strate, LaVonne Amaral, and Lance Amaral receive a 2016 Dame Cicely Saunders award for outstanding family support.*

# Circle of Care

Donors Dedicated to Compassionate Care

Hospice of the Foothills is pleased to recognize our 2015 donors to the Circle of Care, our premier stewardship & donor recognition program.

## Caring Benefactors (\$5,000+)

**Julia Amaral & Mark Strate\***

**Lance Amaral\***

**LaVonne Amaral\***

Charles Fowler  
Friends of Hospice  
Gold Rush Subaru  
Leo & Gayle Granucci  
Hansen Bros. Enterprises  
Larry & Sue Haynes  
Jack Hoss  
Max A. Kane  
Lynn & Camille Kerby/Kerby  
Family Foundation  
Renz Family Trust  
Frank & Vida Santos  
John & Dottie Scott  
Olga Thorson  
United Auburn Indian Community  
of the Auburn Rancheria  
Timothy & Susan Wilson  
Gregory Wolfe  
Chuck & Betty Zavitz

Grass Valley, a Belden Brand  
Anna Greco & Michael Pugh  
Custis Haynes  
Chris & Doris Heisler  
Marty Hofheinz  
Home Coverings, Inc.  
Carlton & Helen Honebein  
Thomas & Kimberly Janousek  
Mary Plush Jensen  
Larry & Cathy Jostes  
Rick Kalb  
Knights of Columbus #1875  
Jeff Leiter  
Charles Lindquist  
Mark & Pamela Maier  
Ronald & Beverly Mathis  
Julian McCullough  
Rick & Debbie Oehmcke  
Calvin Ogden  
Tom & Judy O'Toole  
Alice Overby  
PG&E  
Jack & Jackie Pascoe  
Carolynn Peterson, RN &  
Richard Pechon, RN

Wayne & Janet Pittenger  
Lorraine Plagge  
William Raymond &  
Barbara Raymond

**Dick & Suzanne Reese\***

Beverly Riddle  
Michael Robinson  
SPD Market, Inc.  
Save Mart Supermarkets  
Jim & Mary Stradinger  
Dan & Debe Wilson  
Eugene & Nina Zepp

## Caring Supporters (\$500+)

Bob and Sharon Altieri  
American Express Charitable Fund  
Employee Gift Matching Program  
Carol Andrews  
Denyse Ashlock  
Stanley & Marilyn Ausman  
Louis & Nancy Avilla  
**B & C True Value Home and  
Garden Center\***  
Thomas Baker  
John & Susan Behrbaum  
Tom & Kristi Besemer  
Besemer Cellars  
Dr. Daniel J. Bibelheimer  
Marc & Glenda Billigmeier  
Judy Boom

Peggy Brockwehl  
Wayne & Anne Brooks  
Michael Burr  
Judy Buti Wootton  
Wayne & Patricia Buti  
Donald Carlson  
Warren & Tiffany Chaiko  
Jayne S. Clare  
George & Wilma Cobbe  
David Couch  
Miriam Davis  
Craig & Carol Denton  
Diane Dimon  
Kristin Donahue  
Patricia Donnelly  
Brian Dowling  
Chris & Janis Duckett  
Babbette J. Fleischman  
Andrew & Genevieve Flett  
Franklin & Pamela Fowler  
Earl Fredericksen  
Jane Gilchrist  
Margaret Glaeser  
Grass Valley Host Lions Club  
Major Kyle Greever, Sr.  
Lt. Col. Dennis and  
Capt. Patricia Gruntorad  
Delores Gustafson  
Douglas & Deborah Hake  
Harmonance, Inc.  
Jim & Bobbie Heard  
Jan & Hilary Hedman  
Hooper & Weaver Mortuary, Inc.  
Donald Howerly  
Donald Huckaby  
Kenneth & Mary Ellen Jacobs  
Albert Jacobson  
Steve & Ann Jerhoff  
Maria Johansen  
Dorothy Jordan  
Connie Kays  
Charles & Marji Kerhart  
Bill & Judy Kinney  
Knights of Columbus  
Assembly 2623  
Judith Koenitzer  
Kenneth & Diane Koppenjan  
**Wally & Dr. René Kronland\***  
Jack Kurtz  
Frances Lamarche  
Susan Lapin & Kenneth Ward  
Dr. Stephen & Kerrilyn Latter  
James & Cathleen Law  
Reginald & Brenda Lawson  
Anthony & Carol Lippi  
Valerie Logsdon

Lynn & Sharon Malmstrom  
Joan Manuel  
Janine Martin  
Dee Mautino  
David & Gretchen Maynard  
Lois McNabb  
Larry & Pamela Meek  
Mark & Pamela Michalski  
Linda Miller  
Marilyn Miller  
Samuel & Adele Mills  
Mike & Donna Morris  
Bill & Helen Neff  
Donald & Betty Nelson  
Jean Newman  
David & Barba Nurse  
Christine Olson  
Brian & Linda Pearce  
Lerry & Sue Peterson  
George Petievich  
Bill & Lorene Plumlee  
Quest Theaterworks  
Linda Rasmussen  
John & Sharon Richardson  
Dr. Colleen Riley & Stefanie Cooke  
Erin Robbins &  
Charlotte Montgomery  
Ben & Roberta Rust  
Judy Seabridge  
Ray & Cathy Shepherd  
Michael Shiner  
Barbara Simmons  
Sinbad's Norcal Motorcycle Club  
William & Bonnie Smart  
Shirley Smith  
Tamra Smith  
Velma Sommer  
Spencer & Cynthia Strickley  
Thomas & Lila Sugg  
Brad & Nancy Switzer  
Gerard & Lisa Tassone  
Telestream, Inc.  
Richard Thomas  
Patrick & Gerry Tribble  
Christine & Koda Turner  
Janice Turner  
Gary & Carolyn Twing  
Volz Brothers Automotive  
Andrew West  
Normand & Janet Westmore  
Albert Winslow  
Pam & J Wolff  
Karen Wood  
John & Janna Woodford  
Young Enterprises L. P.

## Caring Providers (\$3,000+)

Chevron Humankind Matching  
Gift Program  
John & Laurel Coltart  
Paul Coufos  
Ralph & Marla Daley  
Wanda Hardy  
Linda Horwitz  
Independent Charities of America/  
V-DAC  
Dieter Juli  
Joan Sauer & Lawrence Young

## Caring Sustainers (\$1,200+)

Dee Albaugh  
Alta Sierra Country Club  
Women's Golf Club  
Barbara Belmer  
Charlie & Paula Bertness  
Sandy Blake  
Everette & Faye Burkard  
California Endowment  
California Healthcare Foundation  
Michael Christman &  
Michael Fanning  
Dennis Fournier & Charles Grande  
Brad & Alana Fowler  
Sally Gallagher  
Dr. Gary Glaze



# 2015 Community Support

## Hospice of the Foothills is deeply appreciative of every gift we receive!

*Because of our donors, we are able to provide the high quality end-of-life programs and services our community's patients and families need. Due to the high cost of producing and distributing our annual report, we've decided to list donors who have given \$250 or more in the printed annual report.*

### Donors (\$250+)

Jane L. Ackerman  
Virginia Addotto  
Anna R. Sejerman Trust  
AT&T Employee Giving Campaign  
Annette Aurrecochea  
Bob & Karen Baldwin  
Louis & Sheryl Bartolucci

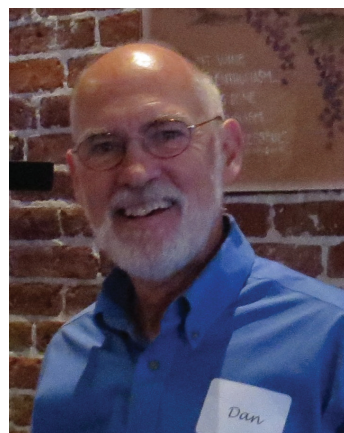


*Circle of Care members  
Gayle & Leo Granucci*

Anthony Beltramo  
Marion Bennett  
Louise Blevens  
Mike & Margaret Bloebaum  
Carolyn Braly  
Larry and Susan Brooks  
Karl & Barbara Brueckner  
John & Valerie Bush  
Robert Cairns  
Patricia Casterson  
Gary & Judy Cave  
Charlene Chase  
Judith Ciphers  
Rudy and Barbara Cisar  
Shelley Combs  
Betty Cook  
Thomas & Terri Cross  
Jacquita Davis  
Dennis & Nancy Davison  
Richard DeLisser  
Diego's Restaurant  
Richard & Coralee Dixon

Sean & Susan Dowling  
DST Systems Inc Matching Gifts  
Leslie Eilers  
Robert & Elizabeth Ekblad  
Emmanuel Episcopal Church  
Juliet Erickson & Peter Lockyer  
Martin & Virginia Ernster  
William & Sallie Farwell  
Jeffrey & Marilyn Finn  
Susan Forga  
Douglas & Elizabeth Forster  
Marlene Fowler  
Verme & Katherine Freer  
Sandra Garcia  
Shannon Garner  
Frances Gates  
Barbara Gentry & Greg DeYoung  
Dean Girdner  
Robert & Rebecca Goehl  
Gold Country Lions Club  
Sarah Goodwin & Ryan Martin  
Rorie Gotham  
Jeff & Kathleen Greenwood  
Stephen & Hillary Haas  
David Haight  
Keith Harris  
Mary Harrison  
Buzz & Mary Claire Hoever  
Tom & Susan Hopkins  
IBEW Local Union 1245  
IBM Employee Services Center  
Lois Jennings  
Gerald Jones  
Arlena King  
Dian King  
Allison Kohlbacher  
Michael & Suzan Krill  
Lawton & Arleta Langdon  
Peter & Nancy Laubenheimer  
Mike Laughlin  
George Maier  
Trudy Maier  
Cheri Martin  
John & Cathi Mayo  
Scott & Theresa McLaughlin  
Katherine Medeiros &  
Thomas Reuscher

Cynthia Meilicke  
Men of the Bible  
Richard & Ann Mentzer  
Kenneth & Stephanie Meyers  
Sharon Moore  
Beverly Morgan  
Vincent & Saundra Mutascio  
Robert & Patricia Nash  
Thomas Newmark  
Suzanne Nicoletti  
Orville Le Noue  
Erik Olhoffer  
Andy Owens  
Gary & Nancy Palmer  
Joan Plant  
Silvio & Jacqueline Poggi  
James Pope  
Corinne Pryor  
Art & Cindy Raedeke  
Bob & Donna Raibley  
Reflections Skin Oasis, Inc.  
Roamin Angels Car Club  
Allan & Betty Rogers  
Camilla Rogers  
Rotary Club of Grass Valley  
David and Martha Rust  
Ken and Nancy Sargent  
Norman and Annamaria Sauer  
Kathy Von Seeberg  
Blaine & Marian Shull



*Circle of Care member,  
Dr. Dan Bibelheimer*



*Circle of Care member, Charles Fowler*

Robert & Phyllis Slack  
Smith Vineyard & Winery, Inc.  
Herbert & Jean Smith  
Jack & Audrey Smith  
Jack & Marie Stillens  
Donald & Marilyn Streseman  
Jeanne Strohn  
Edward & Bernadette Sylvester  
Louis Taigen  
The Little Town of Washington  
Arlene Thornburg  
Tanis Thorne  
Nancy Tilman  
Bruce Tracey  
Daniel & Beverly van Alderwerelt  
Edward & Kay Walker  
Georgine Wasley  
Edward & Patsy Webster  
Herult & Rosita Wikstad  
Jacquelyn Wilson  
John Wilson & Susie  
Monary-Wilson  
Rober Staab  
Kimberly Zwick &  
Andrew Bernadett



# Volunteer of the Year Awards

Each year, Hospice of the Foothills honors five individuals for their commitment to volunteerism and making a real difference for our patients and families. The contribution of volunteers is priceless to Hospice of the Foothills. If we had to pay wages for the important work they do, our annual expenses would increase by well over \$950,000.

The Volunteer of the Year Award recognizes one outstanding volunteer from each of four different business areas and one recipient of the Marianne Murphy Volunteer of the Year Award.

Thank you to our award winners and all of our volunteers that selflessly give their time and energy with enthusiasm and dedication to our community.



*Pictured left to right is Linda High (Patient Support), Donna Mack (Friends of Hospice), Judy Lay (Professional Services), Marilyn Miller (Gift & Thrift), Barbara Belmer (Marianne Murphy Volunteer of the Year).*

## Did you know...

**You can Support Hospice of the Foothills just by shopping!**

Use an eScrip card when shopping at SPD or SaveMart. Up to 3% of your total purchase will be donated back to Hospice of the Foothills.

When shopping on Amazon, use smile. amazon.com and select Hospice of the Foothills as your charitable organization. Most Amazon products are available through AmazonSmile and .5% of your purchase will be donated to Hospice of the Foothills.

Donate items or shop at one of the four Hospice Gift & Thrift stores. Find exciting merchandise that changes daily. Our stores are in Nevada City, Grass Valley, Penn Valley, and Rough and Ready.

## Caring for Our Community

Hospice of the Foothills provides patient care & support for families when and where they are needed:

- Care in the Patient's Own Home
- Care for the Caregiver
- Care for the Community

Learn more about our programs and services call 530.272.5739 or visit our website at [www.hofo.org](http://www.hofo.org).

**100%** of the gifts & donations made to Hospice of the Foothills remain in the community we serve and help pay for our many underfunded and unfunded programs and services.

## Income

<b>Patient-Related Income:</b>	\$ 5,293,784
Expenses*	\$ 6,458,482
<b>Reimbursement GAP</b>	<b>\$1,164,698</b>

<b>Net Fundraising Income:</b>	
FOH Events:	\$ 130,174
Gift & Thrift:	\$ 186,507
Community Donations:	\$ 243,511
Grants:	\$ 7,000
Other	\$ 51,600

**Total Net Fundraising \$ 618,792**

*\*all expenses include the cost of operating the Compassionate Care Home through December 31, 2015.*



## The Bottom Line

Reimbursement GAP:	\$ 1,164,698
Community Supported Income:	\$ 618,792
<b>TOTAL LOSS:</b>	<b>\$ 545,906</b>
<b>LOSS PER DAY:</b>	<b>\$ 1,496</b>
<b>LOSS PER PATIENT PER DAY \$</b>	<b>21</b>

## Volunteers

### Volunteers MAKING A DIFFERENCE!



## Patients

### Patient LENGTH of Stay

0 - 7 days	29%
8 - 30 days	32%
31 - 90 days	22%
91 - 179 days	10%
180 - 1500 days	7%

### Patient Admission by DIAGNOSIS

Cancer	39%
Heart Disease	13%
Dementia	13%
Kidney Disease	2%
ALS	<1%
Lung Disease	8%
Liver Disease	1%
Stroke	6%
Other	18%



11270 Rough & Ready Hwy.  
Grass Valley, CA 95945

NON-PROFIT ORG.  
U.S. POSTAGE  
**PAID**  
GLENDALE, CA  
PERMIT #100

*Care Matters is generously sponsored by:*

**Walker's Office Supply**

**VerusCare, Inc.**

**Weiss Brothers Nursery**

**SPD Markets**

## **2016 Hospice of the Foothills' Board of Directors**

*From left:*

*Vida Santos, Jack Pascoe,  
Judy O'Toole, Beverly Werntz,  
Valerie Logsdon, Frank Santos,  
Jenni Dallas, John Woodford,  
Jim Heard, Sally Gallagher,  
John Scott, Rick Kalb,  
Linda Rasmussen,  
Larry Meek, Bob Altieri.*

